



## COMMERCIAL POLICY

### 1.- INTRODUCTION

Aernnova is specialized in the design, manufacture, and maintenance of advanced technology aerostructures, as well as the components, systems and equipment related to them, contributing with this Mission to connect people and to economic and social development.

The Board of Directors of Aernnova Aerospace Corporation has approved this Commercial Policy.

### .2- SUBJECT

This Policy establishes the Commercial management principles at Aernnova and the general vision and commitment of the company directors with this Commercial Policy. It must be known and respected by all Aernnova employees.

### 3- FUNDAMENTALS

#### 1.CONTRACTING WITH GOVERNMENTS AND ADMINISTRATIONS

AERNNOVA will comply with the rules and laws on procurement that apply to commercial dealings between AERNNOVA and the governments or administrations of the countries or regions in which it operates.

#### 2.INTERNATIONAL TRADE

AERNNOVA will comply with the applicable international trade regulations relating to imports, exports, financial operations, investments, or other types of commercial transactions. In particular, AERNNOVA employees and Representatives will act with honesty and good faith, will reject fraudulent acts, and will refrain from carrying out those that hinder the efficient administration and management by customs services or other bodies involved in foreign trade operations.

AERNNOVA employees and Representatives will respect the regulations and protocol of the place of origin with which the Company maintains business relations and will maintain professional conduct and loyalty towards the institutions with which it interacts.

#### 3. COMPETITION LAW

AERNNOVA will comply with the competition and antitrust regulations applicable in each jurisdiction where it does business. AERNNOVA will not fix or rig prices or offers

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with its competitors. The exchange with competitors of information concerning current, recent or future prices or commercial conditions shall not be permitted.

#### 4. PROTECTION OF CUSTOMER INFORMATION, PROPERTY AND RIGHTS

AERNNOVA respects the legitimate and valid information and rights of its customers. AERNNOVA will request, accept, use and disclose reserved commercial information from third parties only in accordance with the confidentiality commitments or other license agreements it has signed with said third parties, and in any case in accordance with the regulations in force at any time and in each competent jurisdiction. Personal information collected from customers, suppliers and other third parties will be protected in accordance with the provisions of applicable data protection regulations, in jurisdictions where it collects, uses or discloses data from third parties.

#### 5. CUSTOMER SATISFACTION:

CUSTOMER SATISFACTION is the objective that certifies the social utility of the activity of the Company. Offering, through the design of products and the use of environmentally sustainable production processes, innovative, safe, competitive and reliable products, and with a permanent search for operational excellence and the satisfaction of our customers and the end users of our products.

#### 4- CONTROL SYSTEM

Aernnova's Management undertakes ensuring the implementation and periodical review of this Policy and the Commercial process Management System defined in manual MDG-00-001 and to consult, attend, communicate and respond transparently to customers and authorities, so as to ensure the responsibility and competence of personnel in commercial matters, be actively involved in Commercial activities, recognize contributions to customer satisfaction improvement, and ensure a culture that promotes and respects the basic principles of the commercial policy. Objectives will be defined, and the performance and maturity of the Safety Management System will be periodically reviewed, understanding Safety as the state in which the risk of causing damage to people or property in the air operation is measured by appropriate indicators, and is reduced and maintained within an acceptable level.

#### 5- STAKEHOLDERS COMMUNICATION AND ENGAGEMENT

The Commercial Policy is targeted to all Stakeholders: Customers, Authorities, Shareholders, Employees, Suppliers, and Consumers and Society as a whole. It has been communicated and is understood within the scope of the organization and is available through the communication and information channels that the company makes available to all its stakeholders. It is publicly available on the Aernnova website.

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